# NEW SOLUTIONS THAT ENABLE: GRID RESILIENCY CARBON REDUCTION COST STABILITY COAL REPLACEMENT

November 2023



Energy Storage For A Better World



## New options for coal replacement: Coal to gas switching





Alternative futures for Fayette Units 1 and 2

Natural Gas

## New options for coal replacement: Zero-carbon Renewables + Li-Ion







## New options for coal replacement: Renewables + all storage



Form

![](_page_3_Picture_5.jpeg)

## Why we started Form

To give utilities the tools they need to solve their biggest problems associated with the energy transition:

![](_page_4_Picture_2.jpeg)

![](_page_4_Picture_4.jpeg)

Intermittency of renewable assets creates periods of undersupply

![](_page_4_Picture_6.jpeg)

Clean energy goals and changing economics risk stranding fossil assets

![](_page_4_Picture_8.jpeg)

Extreme weather events are becoming more frequent and disruptive to customers

![](_page_4_Picture_10.jpeg)

Transmission congestion and interconnection queue backlogs are increasing

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![](_page_4_Figure_13.jpeg)

## Rising to the grid's challenges with a team that will deliver

![](_page_5_Figure_1.jpeg)

### **OUR INVESTORS:** LONG-TERM AND IMPACT-FOCUSED

**\$820M** in venture capital from top investors including: Breakthrough Energy Ventures (BEV), TPG's Climate Rise Fund, Coatue Management, GIP, NGP Energy Technology Partners III, ArcelorMittal, Temasek, Energy Impact Partners, Prelude Ventures, MIT's The Engine, Capricorn Investment Group, Eni Next, Macquarie Capital, Canada Pension Plan Investment Board, and other long-term, impact oriented investors

![](_page_5_Picture_4.jpeg)

### BY ENERGY STORAGE VETERANS LED

Decades of cumulative experience in energy storage

100's of MW of storage deployed

![](_page_5_Picture_11.jpeg)

![](_page_5_Picture_12.jpeg)

FROM MAXEON SOLAR TECHNOLOGIES

![](_page_5_Picture_14.jpeg)

![](_page_5_Picture_15.jpeg)

![](_page_5_Picture_16.jpeg)

amsc

![](_page_5_Picture_17.jpeg)

![](_page_5_Picture_18.jpeg)

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![](_page_5_Picture_20.jpeg)

### Our new solution: multi-day storage (MDS) through a rechargeable iron-air battery system

![](_page_6_Picture_2.jpeg)

![](_page_6_Picture_3.jpeg)

![](_page_6_Picture_4.jpeg)

![](_page_6_Picture_7.jpeg)

## What makes up a Form Energy system Modular design enables easy scaling to GWh systems

Cell

### Battery Module

![](_page_7_Picture_5.jpeg)

![](_page_7_Picture_6.jpeg)

![](_page_7_Picture_7.jpeg)

### Electrodes + Electrolyte

Smallest Electrochemical Functional Unit

~50 **Cells** 

Smallest Building Block of **DC** Power

Product Building Block with integrated module auxiliary systems

![](_page_7_Picture_13.jpeg)

### Enclosure

### Power Block

### System

![](_page_7_Picture_18.jpeg)

![](_page_7_Picture_19.jpeg)

### ~5 Modules

### ~3.5 MW / 350 MWh

<2 acres

~50 - 100 **Enclosures** 

Smallest independent system and **AC Power** building block

### 10 MW / 1000 MWh

5+ acres

10s - 100s of **Power Blocks** 

**Commercial Intent System** 

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![](_page_7_Figure_30.jpeg)

![](_page_7_Figure_31.jpeg)

## **Over 5 GWh of Commercial Engagements**

![](_page_8_Picture_1.jpeg)

![](_page_8_Picture_2.jpeg)

First-of-its-kind 1.5 MW /150 MWh MDS project in Cambridge, Minnesota to come online in 2024

Two 10 MW / 1,000 MWh MDS systems; one in Becker, MN and one in Pueblo, CO. Both projects are expected to come online as early as 2025

![](_page_8_Picture_5.jpeg)

15 MW / 1500 MWh MDS system in Georgia to come online as early as 2026

![](_page_8_Picture_7.jpeg)

## **Xcel**Energy<sup>®</sup>

![](_page_8_Picture_11.jpeg)

5MW / 500 MWh

Darbytown Storage Pilot Project in Henrico County, VA expected to be operational by 2026

![](_page_8_Picture_14.jpeg)

### 10 MW / 1000 MWh MDS system in New York to come online as early as 2025

![](_page_8_Figure_17.jpeg)

## Why they chose Form

![](_page_9_Picture_1.jpeg)

Non-flammable aqueous electrolyte.

No risk of thermal runaway. No heavy metals.

![](_page_9_Picture_4.jpeg)

![](_page_9_Picture_5.jpeg)

100+ hr duration required to make wind, water and solar reliable year round, anywhere in the world.

![](_page_9_Picture_7.jpeg)

## SCALE

![](_page_9_Picture_10.jpeg)

Uses materials available at the global scale needed for a zero carbon economy.

High recyclability.

Lowest cost rechargeable battery chemistry.

At scale, < 1/10th the cost of lithium-ion batteries.

![](_page_9_Figure_16.jpeg)

## Why they chose Form

![](_page_10_Picture_1.jpeg)

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![](_page_10_Picture_4.jpeg)

![](_page_10_Picture_5.jpeg)

100+ hr duration required to make wind, water and solar reliable year round, anywhere in the world.

## Aligns with Austin Energy's REACH Pillars

![](_page_10_Picture_8.jpeg)

![](_page_10_Picture_9.jpeg)

![](_page_10_Picture_11.jpeg)

Uses materials available at the global scale needed for a zero carbon economy.

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![](_page_10_Picture_14.jpeg)

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![](_page_10_Figure_18.jpeg)

## Austin Energy: Form Energy's Initial Analysis

Identified 3 applications where multi-day storage would contribute significant value

**Application 1** 

![](_page_11_Picture_3.jpeg)

**Replacing Fayette Power Project Coal Generation** 

Providing zero-carbon baseload power.

Clean, low cost peaker plant alternative.

![](_page_11_Picture_10.jpeg)

**Application 2** 

### **Decker Creek GT Generation** Replacement

### **Resiliency for Extreme Weather Events**

Significantly de-risk major weather events, such as: Winter Storm Uri, storm Mara, heat waves, and low wind production.

![](_page_11_Picture_17.jpeg)

![](_page_11_Picture_18.jpeg)

![](_page_11_Picture_19.jpeg)

## **Application 1** | Replacing Fayette Power Project Generation

![](_page_12_Figure_1.jpeg)

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Form

## Extra hours really matter during renewable lulls

![](_page_13_Figure_2.jpeg)

Shorter duration storage fills in renewable generation gaps but is not well suited for continuous dispatch during extended lulls

Form

## **Application 2 | Decker Creek natural gas peaker replacement**

60 MW of Form's 100-hour battery is able to provide full coverage of GT 2's 2022 generation

![](_page_14_Figure_2.jpeg)

Form

energy

## **Replacement = Reduced emissions**

Avoided Criteria Pollutant Emissions, assuming MDS replacement of Decker Creek GT

![](_page_15_Figure_2.jpeg)

Source: 2016-2022 CEMS data for Decker Creek GT 2, as compiled by S&P Global Market Intelligence.

![](_page_15_Picture_4.jpeg)

- Form Energy's battery provides generation with no on-site criteria pollutants
- As Austin Energy's portfolio continues to decarbonize, grid emissions from battery charging will continue to decline, eventually approaching net-zero by 2035.

![](_page_15_Figure_11.jpeg)

![](_page_15_Figure_12.jpeg)

## **Application 3** | Resiliency for the next extreme weather events

During events like Uri, MDS provides significant cost savings for Austin Energy

Iron-air battery operations during Winter Storm Uri

![](_page_16_Figure_3.jpeg)

Form

![](_page_16_Picture_7.jpeg)

## **Application 3** | Resiliency for the next extreme weather events During the week of Uri, MDS would capture 5x the savings vs. a Li-ion system

![](_page_17_Picture_1.jpeg)

MW 4hr Lithium 50 ion system during 2021's Winter Storm Uri

Li-ion battery operations during Winter Storm Uri 75% State of Charge 50% 25% m 2021-02-12 0: 2021-02-13 0 2021-02-14 0 2021-02-15 0: 2021-02-16 0: 00:00 00:00 00:00 00:00

![](_page_17_Picture_4.jpeg)

### Deep continuous discharge over the event allows MDS achieve >90% utilization

Li-ion SoC — Price

![](_page_17_Figure_9.jpeg)

### Shallow cycling increases charging costs, allowing only ~45% utilization

## A partnership between Austin Energy and Form would enable transition to a deeply decarbonized, cost-effective, reliable system

### Demonstrate

Inclusion in Resource Generation Plan

![](_page_18_Picture_3.jpeg)

L	Form	

### 2026

### Multi-day Storage Cumulative Capacity

20 MW

### **Percent Decarbonized**

![](_page_18_Picture_9.jpeg)

Scale

### Transform

![](_page_18_Figure_13.jpeg)

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## Let's stay in touch!

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![](_page_19_Picture_4.jpeg)

![](_page_19_Picture_6.jpeg)

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![](_page_19_Picture_9.jpeg)

![](_page_20_Picture_0.jpeg)

![](_page_20_Picture_1.jpeg)

## Appendix

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## **Decker Creek Replacement: Carbon Emissions Reduction**

![](_page_21_Figure_1.jpeg)

Assumptions:

Storage Charging Emissions were assumed from Austin Energy historical average emissions Storage Discharge: Typical Emissions from Gas Peaker CT, Decker data was not available on CEMs

![](_page_21_Picture_4.jpeg)

## Form's iron-air battery is the only technology targeting multi-day duration without geographic constraints

![](_page_22_Figure_1.jpeg)

![](_page_22_Figure_2.jpeg)

![](_page_22_Picture_3.jpeg)

**Duration - Hours** 

## Form MDS is the only asset class that delivers clean, firm low-cost capacity at scale

	Solution attributes	Fo
Clean	Zero emissions	
	Technology can be widely deployed at scale by 2030	
Reliable	Reliable capacity over multiple days	
	No geographic limitations	
Affordable	Cost competitive relative to alternatives	
	Low risk of stranded asset	

![](_page_23_Picture_2.jpeg)

![](_page_23_Figure_4.jpeg)

![](_page_23_Picture_6.jpeg)

![](_page_23_Picture_9.jpeg)

## What makes up a Form Energy system Sample 3.5 MW Power Block

![](_page_24_Figure_1.jpeg)

![](_page_24_Picture_2.jpeg)

## **ERCOT** is embracing storage

![](_page_25_Figure_1.jpeg)

![](_page_25_Picture_2.jpeg)

## MISO

![](_page_25_Picture_7.jpeg)

### **OPERATING**

2.2 GW of operating large-scale battery storage.

### **FUTURE BUILDOUT**

29.2 GW to come online by end of the 2020s.

### **CO-LOCATION**

13 GW of stand-alone capacity. 16.2 GW co-located storage systems, of which 97% are to be paired with a solar project.

### DURATION

Primarily 1-2 hours with ancillary services comprising majority of value stack. Movement towards longer durations given reliability concerns.

![](_page_25_Picture_18.jpeg)

## Our new solution: multi-day storage (MDS) through a rechargeable iron-air battery

![](_page_26_Figure_1.jpeg)

![](_page_26_Picture_2.jpeg)

![](_page_26_Picture_4.jpeg)

### COST

Lowest cost rechargeable battery chemistry. Less than 1/10th the cost of lithium-ion batteries.

![](_page_26_Picture_7.jpeg)

### SAFETY

Non-flammable aqueous electrolyte. No risk of thermal runaway. No heavy metals.

![](_page_26_Picture_10.jpeg)

### SCALE

Uses materials available at the global scale needed for a zero carbon economy. High recyclability.

![](_page_26_Picture_13.jpeg)

### RELIABLE

100+ hr duration required to make wind, water and solar reliable year round, anywhere in the world.

![](_page_26_Picture_17.jpeg)

![](_page_26_Figure_18.jpeg)

![](_page_26_Picture_19.jpeg)

![](_page_26_Picture_20.jpeg)

![](_page_26_Picture_21.jpeg)

## Formware Capacity Expansion & Dispatch Model

### What should we build? How should it operate?

### Inputs

![](_page_27_Figure_3.jpeg)

**Project-Specific** Constraints Site capacity, target availability, ...

![](_page_27_Picture_5.jpeg)

**Sophisticated Storage** Models \$/kWh, \$/kW, RTE, ...

![](_page_27_Picture_7.jpeg)

Market Conditions

PPA price, capacity prices, energy and ancillary prices, RPS, ...

![](_page_27_Picture_10.jpeg)

Grid Data Transmission limits, load forecasts, retirements, ...

![](_page_27_Picture_12.jpeg)

### **Generator Data** Capex, opex, start costs,

heat-rates, fuel costs, solar & wind resource, ...

Formware<sup>™</sup> Capacity expansion & dispatch model

### Differentiators

- Granularity: 8760+ model captures price and resource volatility
- **MDS Modeling:** Can capture dynamics of multiday storage operation
- Scenario Modeling: Multi-scenario optimization validates solution across range of conditions
- Model Customization: Customizable model allows Form to deliver bespoke analyses on-demand

![](_page_27_Picture_21.jpeg)

### **Outputs**

![](_page_27_Figure_25.jpeg)

![](_page_27_Figure_26.jpeg)

![](_page_27_Figure_27.jpeg)

![](_page_27_Figure_28.jpeg)

![](_page_27_Figure_29.jpeg)

**Recommended Energy** Asset Sizing Power, energy capacity

Hourly Operational Profiles 8760+ by energy asset

Storage "Duty Profile" Cycles/yr, peak power

**Project Financials** LCOE, FCF, IRR

Sensitivity Analysis Risks and trade-offs from input uncertainties

![](_page_27_Picture_36.jpeg)

![](_page_28_Figure_0.jpeg)

![](_page_28_Picture_1.jpeg)

![](_page_28_Picture_2.jpeg)

### Geographically Unconstrained

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![](_page_28_Picture_6.jpeg)